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Clients' Reviews



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Together with our clients, we make more than software; we make an impact in different domains.

We thank you for submitting a review on [Intetics'](#) projects.



Boris Kontsevoi

CEO and President, Intetics Inc.



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Software Development Support for SaaS Provider

PROJECT DETAILS

📁 Custom Software Development

📅 June 2021 - Ongoing

💰 \$50,000 to \$199,999

“They ensure they hit their targets, and they are transparent whenever there’s a roadblock.”

PROJECT SUMMARY

Intetics Inc. is supporting a SaaS provider’s software development efforts. They augment the internal team and handle various tasks, including backlogs and bottlenecks.

The Client

Introduce your business and what you do there.

I’m the engineering head of HyAlto, a SaaS that addresses the needs of managed service providers (MSPs) who desire to monetize private and public clouds. For example, if an MSP has their own private cloud infrastructure, our product facilitates and automates billing.

The Challenge

What challenge were you trying to address with Intetics Inc.?

We needed help in software development.

PROJECT FEEDBACK

Intetics Inc.’s support successfully meets the client’s expectations. Their detailed, communicative, and transparent approach ensures a smooth collaboration. They display the highest levels of accountability on top of their technical expertise, making them an outstanding development partner.

👤 August Wehrmann
Engineering Head, HyAlto

🏢 Software

👥 11-50 Employees

📍 Kanata, Ontario

CLIENT RATING

5.0
Overall Score

Quality: 5.0

Schedule: 5.0

Cost: 5.0

Would Refer: 5.0



The Approach

What was the scope of their involvement?

Intetics supports our product's development, acting as an extension of our team. We run sprints, write user stories in Jira, and elaborate tickets. Sometimes, their team works on backlogs and bottlenecks.

What is the team composition?

We work with three developers, a product owner, and a technical lead.

How did you come to work with Intetics Inc.?

Intetics was hired before I joined our company.

How much have you invested with them?

We've spent close to \$100,000 so far.

What is the status of this engagement?

They've been working with our company since June 2021, and our partnership is ongoing.

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The Outcome

What evidence can you share that demonstrates the impact of the engagement?

Intetics is able to meet their targets, and their work has received positive feedback from our executive team. Our project is going well thanks to their support.

How did Intetics Inc. perform from a project management standpoint?

Intetics project management is excellent. They are transparent with their work – I can see everything that they're doing. Whenever I have a concern, I can raise it with their team.

Issues are usually caused by factors beyond their control.

We have daily stand-ups, and we communicate through Slack and Jira.

What did you find most impressive about them?

Intetics' accountability is impressive – they ensure they hit their targets, and they are transparent whenever there's a roadblock. They also have the necessary technical expertise and attention to detail.

Are there any areas they could improve?

I can't think of anything. The project is going well.

Do you have any advice for potential customers?

Make sure you're setting everybody up for success, and define expectations upfront.

Establish when you're available for them since they're dependent on you.

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Web Design & Dev for Childcare Company

PROJECT DETAILS

📁 Web design Web Development

📅 Sep. 2022 - Ongoing

🔒 Confidential

“Intetics Inc.’s web design is amazing: they understood exactly what I wanted and delivered it.”

PROJECT SUMMARY

Intetics Inc. has helped a childcare company design their website from scratch in Figma. Moving forward, they’ll develop their entire platform following those designs.

The Client

Introduce your business and what you do there.

I’m the owner of In Child Care Aura LLC, a childcare company.

The Challenge

What challenge were you trying to address with Intetics Inc.?

We need someone to design our website.

PROJECT FEEDBACK

Intetics Inc. has understood the client’s requirements perfectly, delivering high-quality designs that meet their expectations. The team delivers on time and within budget, and they’re very communicative through Zoom. Additionally, they speak both English and Russian fluently.

👤 Galina Shelomentseva
Owner, In Child Care Aura LLC

🏠 Hospitality & leisure

👥 1-10 Employees

📍 Brooklyn, New York

CLIENT RATING

5.0
Overall Score

Quality: 5.0

Schedule: 5.0

Cost: 5.0

Would Refer: 5.0



The Approach

What was the scope of their involvement?

Intetics has designed our website from scratch. Initially, I explained my idea, the colors I wanted to use, and how I wanted the platform to work. From there, they used Figma to create the designs. They've already finished the first step; moving forward, they'll develop my platform.

What is the team composition?

I communicate with a designer, a developer, a delivery director, and a software business consultant from Intetics.

How did you come to work with Intetics Inc.?

I found them on Google. I also vetted several companies, and I liked Intetics the most.

What is the status of this engagement?

We started working together in September 2022, and our engagement is ongoing.



The Outcome

What evidence can you share that demonstrates the impact of the engagement?

Intetics' web design is amazing; they understood exactly what I wanted and delivered it. As general feedback, their team is very nice, and they deliver the highest quality work I've ever seen, so I would recommend them to anyone.

How did Intetics Inc. perform from a project management standpoint?

Intetics has delivered on time and stayed within budget. Additionally, they have great communication skills. We use Zoom to communicate.

What did you find most impressive about them?

Overall, I would give Intetics perfect ratings for their services. They speak both Russian and English, which is very helpful because I also speak both languages. Thus, communicating with them is very easy. Moreover, they've offered great solutions.

Are there any areas they could improve?

There's nothing Intetics could improve on; they're one of the best teams I've worked with.

Do you have any advice for potential customers?

You can choose them without any doubts. If you don't know what to do, they'll help you figure it out.

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Staff Augmentation for Cybersecurity Company

PROJECT DETAILS

- 📁 Staff Augmentation
- 📅 Nov. 2019 - Ongoing
- 🔒 Confidential
- “ “We have not encountered any communication barriers.”

PROJECT SUMMARY

Intetics Inc. is tasked with augmenting a cybersecurity company's development team. They provide skilled resources, scale them according to budgets and needs, and set up necessary internal mechanisms.

The Client

Please describe your company and your position there.

AS COO/CTO of a startup cybersecurity zero-trust technology company headquartered in Hamilton, Bermuda. I oversee all operational vendor relationships as well as our partner and product development.

The Challenge

For what projects/services did your company hire Intetics Inc., and what were your goals?

I was challenged to augment the development staff by skilled resources and scaling these accordingly resources to budgets and needs while setting up the internal necessary mechanisms for vendor management and QA.

PROJECT FEEDBACK

Intetics Inc.'s resources provide high-quality deliverables and quick turn-around time. They execute professional project management that has impressed the client. Communication is hassle-free, leading to a fruitful collaboration between the teams.

- 👤 COO & CTO, Cybersecurity Company
- 🏢 Software
- 👥 1-10 Employees
- 📍 Bermuda

CLIENT RATING

4.5
Overall Score

Quality:	4.0
Schedule:	5.0
Cost:	4.0
Would Refer:	4.5



The Approach

How did you select this vendor and what were the deciding factors?

Knowing Intetics and its CEO for quite some years and following the companies growth and success path was an elementary pillar for my decision. Follow up discussion in the candidate selection phase have proven that the Intetics resource truly overlook a broad scope of technologies and can claim excellent human capital as their own.

Describe the scope of work in detail, including the project steps, key deliverables, and technologies used.

Implementation of a Zero-Trust patented Cybersecurity authenticating crypto technology in a specific collaboration application environment. Extending the application functionality to adapt to API needs and simplify administrative management.

How many people from the vendor's team worked with you, and what were their positions?

There were up to 5 people in the development team. One project manager, two senior and two junior developers. The team was scaled upward and downward based on the dev needs.





The Outcome

Can you share any measurable outcomes of the project or general feedback about the deliverables?

High Quality deliverables, quick -turn-around time and responsiveness. Professional project management!

Describe their project management style, including communication tools and timeliness.

Professional project management with min. weekly review telco's and transparent, clear written communication. Rapid team sync using SLACK, and Software Management based on JIRA. Set up of a cloud based secure communication hub for deliverable and documentation exchange. Source code management based on github and subversion.

What did you find most impressive or unique about this company?

The skill level and professional dev approach, as well as the excellent command of the English language. We have not encountered any communication barriers. One can state that the developed trust level made the team appear as being ours inside of our company.

Are there any areas for improvement or something they could have done differently?

The main improvement area is first level QA prior delivery of products, especially when considering updates of already approved versions (eg. for rebased clients)

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Process Automation for Healthcare Company

PROJECT DETAILS

-  **Development**
-  **Apr. 2021 - Apr. 2022**
-  **\$50,000 to \$199,999**
-  *"Intetics made clear budgets and stuck to them."*

PROJECT SUMMARY

Intetics Inc. helped a healthcare company automate several business processes. Their work covered accounting and data validation, and they used UiPath and Power Automate for the implementation.

PROJECT FEEDBACK

Intetics Inc. successfully automated the client's processes, cutting down costs and waiting time. Their organized, proactive, and communicative approach resulted in a smooth partnership. Considering the project's complexity, the technical expertise they displayed was impressive.

The Client

Please describe your company and your position there.

I am the head of the Controlling Function in an international healthcare company with a revenue of 300 Mio € and 6.000 employees.

-  **Luis de Almagro**
Head of Controlling, Health Transportation Group
-  **Healthcare**
-  **5,001-10,000 Employees**
- 

The Challenge

For what projects/services did your company hire Intetics Inc., and what were your goals?

I requested robot process automation from them using unattended software robots with UiPath and Microsoft Power Automate. Some of the process were heavy duty so we needed to have a software robot working 24/7. I am satisfied with the outcome.

CLIENT RATING

5.0
Overall Score

- Quality: 5.0

- Schedule: 5.0

- Cost: 5.0

- Would Refer: 5.0




The Approach

How did you select this vendor and what were the deciding factors?

After talking with him it was clear that he had solid know-how. Also I meet Lurii in person once.

Describe the scope of work in detail, including the project steps, key deliverables, and technologies used.

We worked together to automate several software processes. From utility invoices accounting to daily validation of large amounts of patient data for the government. We started working with Uipath and then we moved to Microsoft Power Automate on my request, all with fully unattended software robots. Also I requested to have dashboards on Microsoft Power BI to control the software robots.

How many people from the vendor's team worked with you, and what were their positions?

Two.





The Outcome

Can you share any measurable outcomes of the project or general feedback about the deliverables?

The most remarkable outcome is from the automation to confirm patients data to the National Health Services. It works reliably 24/7. It allowed the company to save 1,5 full time employee for 1/5 of its costs and on top of that cut the process from 20 days to 5.

Describe their project management style, including communication tools and timeliness.

Intetics made clear budgets and stuck to them, as long as I do not come up with additional requests. We communicated via email mostly.

What did you find most impressive or unique about this company?

The skill to anticipate and fix problems in the development phase. I have hired many consultants who lacked this skill which has costed the company lots of time and money.

Are there any areas for improvement or something they could have done differently?

They work so well that the have a long pipeline therefore sometimes it takes them time to start working on my projects.



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Staff Augmentation for Real Estate SaaS Company

PROJECT DETAILS

 Staff Augmentation

 Jan. 2022 - Ongoing

 \$50,000 to \$199,999

 "We are very impressed with the speed at which the developers are able to learn our product."

PROJECT SUMMARY

Intetics Inc. is providing mobile app development support for a SaaS company. They provide React, React Native, and Java support to help the client hit their target timelines for the app's production release.

The Client

Introduce your business and what you do there.

I am the Founder and Chairman of a real estate technology software company based in southwest Florida.

The Challenge

What challenge were you trying to address with Intetics Inc.?

We were looking for a development partner to help augment our current development team so that we could hit our target timelines for beta and production release of our flagship application.

PROJECT FEEDBACK

Intetics Inc. has been able to understand the current codebases of the app within just two weeks, integrating themselves into the existing workflow and streamlining the process. The hands-on partner continues to collaborate and utilize their resources effectively in support of the project's success.

-  Ken Delaney
Founder & Chairman, Real Estate SaaS Company
-  Software
-  1-10 Employees
-  Naples, Florida

CLIENT RATING

5.0
Overall Score

Quality:	5.0
Schedule:	5.0
Cost:	5.0
Would Refer:	5.0



The Approach

How did you select this vendor and what were the deciding factors?

We contacted and did initial calls with multiple offshore and nearshore providers (over 5). Ultimately we decided on Intetics based on their quick responsiveness, clear understanding of our needs and their overall attitude towards taking on our challenges.

Describe the scope of work in detail, including the project steps, key deliverables, and technologies used.

The Intetics team fit right into our React, React Native and Java teams where there was already a large amount of code already written. The application has multiple features such as messaging, document management, task management, etc.

How many people from the vendor's team worked with you, and what were their positions?

There are 4 developers on the team; a Java developer, two React/Front-end developers and one React Native developer.





The Outcome

Can you share any measurable outcomes of the project or general feedback about the deliverables?

Within 2 weeks the team was already able to understand the current codebases of a complex application that was over 50% complete. We are very impressed with the speed at which the developers are able to learn our product.

Describe their project management style, including communication tools and timeliness.

We manage our project and developers internally; the Intetics team were added to our Slack channels and Trello boards and jumped right into work.

What did you find most impressive or unique about this company?

Intetics has a headquarter office in Naples, FL where we happen to be, this was by pure coincidence. Their advisors responded immediately and we were interviewing candidates within a few days. We like the fact that we are able to utilize offshore resources while also dealing with an onshore side for the business end.

Are there any areas for improvement or something they could have done differently?

No. We are 100% happy with Intetics.



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Software Development Support for SaaS Provider

PROJECT DETAILS

 Custom Software Development

 Jun. 2021 - Ongoing

 \$50,000 to \$199,999

 "They ensure they hit their targets, and they are transparent whenever there's a roadblock."

PROJECT SUMMARY

Intetics Inc. is supporting a SaaS provider's software development efforts. They augment the internal team and handle various tasks, including backlogs and bottlenecks.

The Client

Introduce your business and what you do there.

I'm the engineering head of HyAlto, a SaaS that addresses the needs of managed service providers (MSPs) who desire to monetize private and public clouds. For example, if an MSP has their own private cloud infrastructure, our product facilitates and automates billing.

The Challenge

What challenge were you trying to address with Intetics Inc.?

We needed help in software development.

PROJECT FEEDBACK

Intetics Inc.'s support successfully meets the client's expectations. Their detailed, communicative, and transparent approach ensures a smooth collaboration. They display the highest levels of accountability on top of their technical expertise, making them an outstanding development partner.

 August Wehrmann
Engineering Head, HyAlto

 Software

 11-50 Employees



CLIENT RATING

5.0
Overall Score

Quality:  5.0

Schedule:  5.0

Cost:  5.0

Would Refer:  5.0



The Approach

What was the scope of their involvement?

Intetics supports our product's development, acting as an extension of our team. We run sprints, write user stories in Jira, and elaborate tickets. Sometimes, their team works on backlogs and bottlenecks.

What is the team composition?

We work with three developers, a product owner, and a technical lead.

How did you come to work with Intetics Inc.?

Intetics was hired before I joined our company.

How much have you invested with them?

We've spent close to \$100,000 so far.

What is the status of this engagement?

They've been working with our company since June 2021, and our partnership is ongoing.



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The Outcome

What evidence can you share that demonstrates the impact of the engagement?

Intetics is able to meet their targets, and their work has received positive feedback from our executive team. Our project is going well thanks to their support.

How did Intetics Inc. perform from a project management standpoint?

Intetics project management is excellent. They are transparent with their work — I can see everything that they're doing. Whenever I have a concern, I can raise it with their team. Issues are usually caused by factors beyond their control.

We have daily stand-ups, and we communicate through Slack and Jira.

What did you find most impressive about them?

Intetics' accountability is impressive — they ensure they hit their targets, and they are transparent whenever there's a roadblock. They also have the necessary technical expertise and attention to detail.

Are there any areas they could improve?

I can't think of anything. The project is going well.

Do you have any advice for potential customers?

Make sure you're setting everybody up for success, and define expectations upfront. Establish when you're available for them since they're dependent on you.

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BPO for IT Services Company

PROJECT DETAILS

 BPO

 Jun. 2011 - Ongoing

 \$10,000,000+

 "They bring in great value when we're trying to solve some very difficult problems."

PROJECT SUMMARY

An IT services company hired Intetics Inc. for their BPO services. The team oversees staffing, content creation in the Cyrillic language, and research on the eastern European region.

The Client

Introduce your business and what you do there.

I'm the director of an IT services company. We're the largest location data provider company in the world. I lead product quality and analytics.

The Challenge

What challenge were you trying to address with Intetics Inc.?

We were looking to get a workforce that had a good understanding of Cyrillic language as we were trying to create content in Eastern Europe. We also needed them to have great geospatial development skills, so we hired Intetics.

PROJECT FEEDBACK

Along with being a reliable intelligence provider for the client, Intetics Inc. has helped increase productivity by 20%–30%. The team has good project management skills and is able to independently conduct staffing and other operations. They have integrated well with the client's own team.

-  Director, IT Services Company
-  IT Services
-  5,001-10,000 Employees
-  Netherlands

CLIENT RATING

4.0
Overall Score

Quality: 4.0

Schedule: 4.0

Cost: 3.5

Would Refer: 4.5



The Approach

What was the scope of their involvement?

Intetics has done some development and helped with the creation of our language-dependent content. Over a period of time, they've become a partner who provides local intelligence in the region and assists us on data-related activities.

We've left the staff selection to them. We'd tell them how many members we needed and they'd provide accordingly.

What is the team composition?

There are 100 people on this project, 10–12 of whom are on my side.

How did you come to work with Intetics Inc.?

We started looking for a partner in eastern Europe who understood the region well. Intetics reached out and offered their services. We did some prototyping with them and felt they were the right candidate. They were also able to bring in the right talent, so we decided to go with them.

How much have you invested with them?

We've invested \$15 million–\$20 million.

What is the status of this engagement?

We started working together in June 2011. The project is set to end in August 2021.

The Outcome

What evidence can you share that demonstrates the impact of the engagement?

Intetics has become a key resource for us to really look at our needs. We got 20%–30% productivity improvement with them on board.

It has been seamless integrating their team into our business. We had initial issues but over a period of time, they were able to bring intelligence that was needed for our teams. There was an initial delay with the staffing as well but they were able to overcome that.

How did Intetics Inc. perform from a project management standpoint?

Intetics is able to sustain the projects on their own. They have a good project management and leadership team that we engage with.

It's easy to work with them because of the incredible knowledge they've built over the years. We have constant communication in the form of annual, monthly, and weekly reviews. We also have inperson meetings, phone calls, Webex meetings, and WhatsApp correspondence.

What did you find most impressive about them?

Intetics has the ability to live up to a really high standard. Their management team understands our company and the areas we focus on. They bring in great value when we're trying to solve some very difficult problems.

Are there any areas they could improve?

In a competitive environment like the one they're in, there are two things they could do better: resource augmentation and competitive pricing.

Do you have any advice for potential customers?

Intetics has a very good management structure. It's important that they understand the business problem they're trying to solve. Their teams are qualified and have a variety of capabilities, so you need to evaluate the maturity of each capability across a variety of streams.

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Custom Data Development for DaaS & SaaS Company

PROJECT DETAILS

📁 Custom Software Development

📅 Jan. 2016 - Ongoing

🔒 Confidential

“*The quality of the work has been excellent.*”

PROJECT SUMMARY

A DaaS and SaaS company hired Intetics Inc. to build and maintain a large dataset for automotive navigation.

The Client

Introduce your business and what you do there.

I'm the director for a DaaS & SaaS company.

The Challenge

What challenge were you trying to address with Intetics Inc.?

We hired them to build and maintain a large dataset for automotive navigation.

PROJECT FEEDBACK

The length of the relationship is a testament to the high-quality of work that Intetics Inc. has produced over the years. They're incredibly consistent. The team at Intetics Inc is also proactive, improvement-minded, and quality-minded.

👤 Director, DaaS & SaaS Company

🏢 IT Services



CLIENT RATING

5.0
Overall Score

Quality: 5.0

Schedule: 5.0

Cost: 4.5

Would Refer: 5.0



The Approach

What was the scope of their involvement?

Building and maintaining this dataset was the main deliverable.

What is the team composition?

I work with a project manager, software engineer, team leads, and team.

How did you come to work with Intetics Inc?

They were a reference from a mapping provider.

What is the status of this engagement?

We've been working together since early 2016.





The Outcome

What evidence can you share that demonstrates the impact of the engagement?

The length of the relationship speaks for itself. We've been happy with their work since they first started. The quality of the work has been excellent. Throughout the entire time, we've maintained relationships with customers.

How did Intetics Inc. perform from a project management standpoint?

We use tools like Jira to communicate, as well as Microsoft products.

What did you find most impressive about them?

I like the consistency of their work. They're also very proactive in establishing a feedback loop on their own performance. They're very much improvement-minded and quality-minded.

Are there any areas they could improve?

We change our approaches over time, which is expected as things evolve over time. They've been proactive iterating with us.

Do you have any advice for potential customers?

I had questions before I took the jump to start the team with them, but I heard that I should try out a small team first to see how it goes. That was a great way to test the waters before scaling.



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Custom Software Dev for Education Software Provider

PROJECT DETAILS

📁 Custom Software Development

📅 Oct. 2010 - Ongoing

💰 \$1,000,000 - \$9,999,999

“ I find their analysis of functional requirements and consideration of function the most impressive.”

PROJECT SUMMARY

An education software provider hired Intetics Inc. to provide custom software development services. The team is responsible for updating the client's web forms and developing functionalities in Angular.

The Client

Introduce your business and what you do there.

Director of Operations/Product Manager

The Challenge

What challenge were you trying to address with Intetics Inc.?

We were challenged with meeting technology deliverables and code that was clean.

PROJECT FEEDBACK

Intetics Inc.'s efforts have led to the client's enterprise software cornering the market. The team follows an agile methodology to prioritize and deliver tasks. Their understanding of the project's functional requirements allows them to deliver significant improvements for the client's software.

- 👤 Casey Gayer
Director of Operations, Education Software Provider
- 📊 Software
- 👥 501-1,000 Employees
- 📍 New York, New York

CLIENT RATING

5.0
Overall Score

Quality: 5.0

Schedule: 5.0

Cost: 5.0

Would Refer: 5.0

✓ Verified by **Clutch**

The Approach

How did you select Intetics Inc. and what were the deciding factors?

I was not part of the decision to select this company, but I benefited from the excellent choice.

Describe the scope of work in detail, including the project steps, key deliverables, and technologies used.

The company uses a wide range of technologies, working on fixes and improvements to outdated languages like web forms and simultaneously developing the same functions in Angular to create smooth transitions for clients from one system to the next that operate more like a look and feel upgrade, making user adoption seamless.

How many people from the vendor's team worked with you, and what were their positions?

I've worked with over a dozen team members, including full stack developers, DBAs, and Scrum Masters. Every individual I have worked with has been professional and invested in the product, considering use case scenarios and bringing to light missing components or requirements that would impact functionality. In particular, the team lead, Pavel Sosnovsky has been instrumental in our development and is a partner I rely on daily.

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The Outcome

Can you share any measurable outcomes of the project or general feedback about the deliverables?

The consistent and impressive work of this team has led to our enterprise software cornering the market and becoming a national brand.

Describe their project management style, including communication tools and timelines.

We use Agile/Scrum methodology to groom, prioritize and deliver. Slack is used for communication between meetings, as are with ticket comments and statuses. Communication is daily.

What did you find most impressive or unique about this company?

I find their analysis of functional requirements and consideration of function the most impressive. Developers and the scam master often suggest improvements that were not considered by product and make our software sing.

Are there any areas for improvement or something they could have done differently?

We consistently improve our practices and communication and find our velocity increasing over time.

✓ Verified by Clutch

Custom Software Development for Monitoring System Integrator

PROJECT DETAILS

 **Development**



 **\$200,000 to \$999,999**

“ *“Intetics Inc.’s work is very impressive. Their quality of work is great.”*

PROJECT SUMMARY

Intetics Inc. handles custom software development services for a deformation monitoring system integrator. They're building software that collects data, communicates with sensors, and presents data.

The Client

Introduce your business and what you do there.

I'm the principal director of Pangea Geosystems, a deformation monitoring system integrator. We write software for the autonomous collection of data that geotechnical engineers use to see if the structures are moving. We do a little bit of manufacturing but mostly use other people's components and put them together to create robotic systems.

Our company uses surveying equipment, laser scanners, radar, and a range of other tools like tiltmeters and vibrating piezometers that are used to take in water if there's groundwater that could be adding pressure to the walls. We write software as well that's used for communicating with those sensors collecting the data and also for reporting the data.

PROJECT FEEDBACK

The software's quality is impressive, and the overall project has been wellorganized. Intetics Inc. is hitting their deadlines and even delivering ahead of schedule. They're doing an excellent job of operating in a niche market. Informationsharing and staff retention are hallmarks of their work.

-  **Clint van der Loon**
Principal Director, Pangea Geosystems Pty Ltd
-  **IT Services**
-  **1-10 Employees**
-  **Perth, Australia**

CLIENT RATING

5.0
Overall Score

Quality: 5.0

Schedule: 5.0

Cost: 4.0

Would Refer: 5.0

The Approach

What was the scope of their involvement?

They develop the software that's used for collecting the data. It communicates with sensors, collects data, and then presents data in a range of different ways including graphs, written reports, and 3D interfaces like CAD or solid surfaces. It allows data to be manipulated. Intetics Inc. is developing and designing it from scratch. They're responsible for the front- and backend development of the software.

We brought a range of software to them that was already written by different software developers. They maintain, service, and support that. We've had them make improvements to that software as well. That software is for analytics. There wasn't any data capturing. We've now been working with them for the past year toward writing new software that'll allow us to communicate directly with the sensors so we don't have to work through a GeoMoS. The first phase of it will be ready for release in December 2021.

There's a range of different sensors that we use. GNSS is an example. We make our own and take the chipset that someone else makes. We had our own batteries, power, wireless communications, and solar systems for keeping them running. The software will interface with that hardware via our TCP/IP connection so it can communicate with the wireless remotely. It allows them to import that data if it has any movements that go beyond the threshold. The software can pick that up and generate alarms of various types like flashing lights, SMS, warning screens on computers, and emails.

The Outcome

What evidence can you share that demonstrates the impact of the engagement?

Everything is on track, if not a little bit ahead of schedule which is unusual for software development. Intetics Inc.'s work is very impressive. Their quality of work is great. I'm glad that I made the change from the prior company I was using. The Intetics Inc. team is well-organized.

They lag in some areas of expertise but that's not surprising. What we do is a very niche market. There's not a lot of people who do it. I couldn't expect them to have a better expertise. The software isn't released yet. There's a lot of work that goes into it before the main product is released. At this stage, it has cost me a lot more money than it's made me but it'll become more profitable.

How did Intetics Inc. perform from a project management standpoint?

Project management is excellent. It's the first time I've seen a software development company meet a deadline. I'm very impressed. They've stuck to the plan and are doing everything on schedule and even a little bit ahead.

We have weekly meetings which include everyone on their end as well as the key people from my end. We get together for 30–60 minutes for a status update. They'll give us a presentation on where they're at. Our team lets them know any changes that need to be made. It works well. We have extra meetings that might take several hours as needed and utilize use Jira.

✓ Verified by Clutch

Custom Software Development for SaaS B2B Company

PROJECT DETAILS

📁 Custom Software Development

📅 Aug. 2006 - Ongoing

💰 \$1,000,000 - \$9,999,999

“ They provide a long-term team that is similar to having your own team - without the hassle of having to manage it.”

PROJECT SUMMARY

Intetics Inc. was hired by a SaaS B2B company to provide custom software development services. The team is responsible for the development, testing, and other various operations of the client's app.

The Client

Please describe your company and your position there.

Desk-Net is a SaaS B2B company providing the content calendar tool Desk-Net. My position is Founder & CEO.

The Challenge

For what projects/services did your company hire Intetics Inc., and what were your goals?

Intetics is providing all IT services related to the development, testing and operations of the application.

PROJECT FEEDBACK

Thanks to Intetics Inc.'s support, the client has become a successful bootstrapped company. The team follows a scrum methodology to communicate and track progress, ensuring an organized workflow. A reliable partner, the team provides top-notch support and services to ensure the client's success.

👤 CEO & Founder, Desk-Net

🏢 IT Services

👥 11-50 Employees

📍 Hamburg, Germany

CLIENT RATING

5.0
Overall Score

Quality: 5.0

Schedule: 4.5

Cost: 4.5

Would Refer: 5.0



The Approach

How did you select Intetics Inc. and what were the deciding factors?

Intetics was referred to me by a person from the IT industry with relevant knowledge. As we started with Intetics when we were a small startup costs were an important factor. Over the years quality and reliability factors have become very important too.

Describe the scope of work in detail, including the project steps, key deliverables, and technologies used.

We are engaged in a long-term business relationship similar to working with an IT team. The two teams consist of the project manager, full-stack developers, QAs (manual and automated) and devops. The application runs on Angular, Java, Tomcat and uses several AWS services.

How many people from the vendor's team worked with you, and what were their positions?

How many people from the vendor's team worked with you, and what were their positions?



The Outcome

Can you share any measurable outcomes of the project or general feedback about the deliverables?

Desk-Net has become a successful bootstrapped company. Intetics played an important part in this.

Describe their project management style, including communication tools and timelines.

Intetics is applying a very structured process that has evolved over times. Apart from standard software development practices like Scrum we use standard tools like Slack and Jira to communicate and to track progress.

What did you find most impressive or unique about this company?

They provide a long-term team that is similar to having your own team - without the hassle of having to manage it, to have it certified, etc.

Are there any areas for improvement or something they could have done differently?

When you work with a company for 15 years or so there are always areas to improve, but nothing that completely stands out.

✓ Verified by Clutch

Data Collection & Organization for Insurance Tech Startup

PROJECT DETAILS

📁 BI & Analytics

📅 July 2019 - Jan. 2020

🔒 Confidential

“Their willingness as individuals to really latch on to what we were doing and build a bond was impressive.”

PROJECT SUMMARY

Intetics Inc wrote code to enable a machine learning solution to parse data. Additionally, the team handled collected, validated, and cleansed data to assist in the creation of an AI insurance broker.

The Client

Introduce your business and what you do there.

We're an insurance-tech startup based in the US, and I'm a cofounder and the head of product for the company. We're essentially automating the process that allows small businesses to obtain and manage their business insurance.

PROJECT FEEDBACK

Although ambitious goals were set for them, Intetics Inc stayed true to their word and quickly delivered as promised. Additionally, the team surpassed the rows of quality data per data set threshold. They exhibited strong project management and communication skills and were devoted to the project.

- 👤 Co-Founder, Insurance Tech Startup
- 🏢 Other industry
- 👥 1-10 Employees
- 📍 Atlanta, Georgia

CLIENT RATING

5.0
Overall Score

Quality: 5.0

Schedule: 5.0

Cost: 5.0

Would Refer: 5.0

The Challenge

What challenge were you trying to address with Intetics Inc?

At a high level, we're trying to automate the intelligence of the human insurance broker. We're trying to use AI to teach our machine learning models how to understand the risks that a small business might face, based on set features.

When we analyze those features, we can intelligently recommend both insurance policies and coverage customizations in an automated fashion, at scale. We're essentially doing what a human broker does today, which they can't profitably do for small businesses. Our approach was industry-specific.

We're not looking at small businesses in general, but we're really looking at small businesses by industry. The approach to training and deploying models was to source our own data, validate its accuracy, cleanse it, and structure it, then train models on that specific data to intelligently understand the risks faced by small businesses in that industry.

Being a startup, we don't have the resources to hire data aggregators and analysts in-house, and we also weren't in the position to purchase or license existing data sets. Our approach was really to source our own data and validate it, and that's what we turned to Intetics Inc for.

The Approach

What was the scope of their involvement?

The scope was limited to the data collection, validation, and cleansing processes. Intetics Inc was responsible for writing the code that allowed the machine learning models to parse data. Once the data sets were cleansed, validated, and structured, they handed it back over to us.

We then used our own machine learning engineers to take that data to train and deploy the models. The team helped create tools that would source data without violating the terms and conditions of any of the sources of data.

They also came up with some really effective ways of validating and estimating data where verified data wasn't readily available. The actual training and deployment of the models were brought back to our team.

What is the team composition?

We worked with four teammates at the peak, including a project manager. After she left the company, we were assigned another project manager. We also worked with a data engineer and two analysts.

How did you come to work with Intetics Inc?

We're part of a tech accelerator in Atlanta, and one of the founders that I and my co-founder got to know really well had worked with Intetics Inc going back 15 years. We were casually chatting one day about some of the limitations we had, and he recommended them and facilitated the introduction.

How much have you invested with them?

The whole engagement cost \$50,000–\$75,000.

What is the status of this engagement?

The project kicked off in July 2019, and we paused it as a result of funding cutbacks in late-January 2020. We worked with them for around six months, and we're probably going to reengage them.

The Outcome

What evidence can you share that demonstrates the impact of the engagement?

Intetics Inc delivered on everything they said they would. We set the milestone of getting to one production-ready data set per month early on, and they quickly hit that target. For the bulk of the engagement, they were delivering one data set per month.

We originally felt it was aggressive, but they found a way to get it done. They also delivered substantially more data than we'd originally asked for. We didn't have any real hard numbers, but we were looking to get 25,000–50,000 rows of data per data set, just to get those initial models trained.

The team consistently delivered over 100,000 rows of quality data per data set. Not only did they exceed what we expected to get from a quality data perspective, but they quickly hit the goal of one delivered data set per month.

Assuming the data quality is hitting the standards we set, there's no harm in us receiving more data; it's only a benefit. Our machine learning engineers have worked with it for several months, and the data is holding up on quality and integrity.

It would only be to our detriment if the bulk of that data wasn't usable, and that's not been the case so far.

How did Intetics Inc perform from a project management standpoint?

I've had people recommend that we manage the project ourselves in-house when working with international teams. We didn't have the time to do that, so I went ahead and trusted their project managers.

The managers were working for us part-time, offering half of their capacity. They weren't even fulltime, but we wouldn't have known.

I didn't have to manage any of the other three team members. The project manager did a phenomenal job of communicating requirements and breaking down our ask into requirements that the team could deliver.

Early on, there was another data analyst in place. I trusted the project manager to gauge the quality of the work that the rest of the team was doing, and I was going to judge based on the final deliverables.

✓ Verified by **Clutch**

However, she decided three weeks in that the initial data analyst just wasn't cutting it so she cleared it with me and made the decision to replace them. The new analyst ended up working on the project for the rest of the engagement and did a phenomenal job.

Intetics Inc made management decisions to change up the team early on, and, as far as I know, it was for the better. It worked out with the end deliverable. Both of our project managers were fantastic, and the whole team was extremely strong throughout.

What did you find most impressive about them?

We made an effort to really look at and engage with Intetics Inc as though they were an extension of our US team. Whilst I interacted with the project manager the most, we did have allhand standups that the other three employees were a part of, and we were able to build a really strong rapport with them.

It was actually really hard to pause the engagement because it really felt like I was laying off an employee. Their willingness as individuals to really latch on to what we were doing and build a bond was impressive. They didn't feel like just a service provider; it felt like Intetics Inc was an extension of the team.

They knew what was going on with the rest of the company, they engaged with us on social media, and it genuinely felt like they cared about what we were doing. I didn't really expect that, but it made the quality of their work that much better. It's why I'll go back and use them again, and I'll hopefully be able to get back some of that same team.

✓ Verified by Clutch

Database Testing for SaaS Company

PROJECT DETAILS

- 📁 Custom Software Development
- 📅 Dec. 2020 - Ongoing
- 💰 \$10,000 to \$49,999
- “ “Their developers are deeply involved in the process.”

PROJECT SUMMARY

Intetics Inc. is continually testing a SaaS company's database to check for bugs and usability. Their service also includes refining these problems for an upcoming launch.

The Client

Please describe your company and your position there.

SaaS Company, I am the owner

The Challenge

For what projects/services did your company hire, and what were your goals?

We used them to undertake testing and bug fixing as well as migrating our database.

PROJECT FEEDBACK

The client describes Intetics Inc. as an extension of their own team. Not only do they assure updates for progress, but they also deliver them in a transparent and concise manner. Although the project hasn't been launched to the public market, the client is satisfied with the current progress.

- 👤 Daniel Milligan
Owner
- 🏢 Construction
- 👥 1-10 Employees
- 📍 London UK

CLIENT RATING

4.5
Overall Score

Quality:	4.5
Schedule:	4.0
Cost:	4.5
Would Refer:	5.0

✓ Verified by **Clutch**

The Approach

How did you select this vendor and what were the deciding factors?

We found them online when went out to a few different companies and we though they where best value.

Describe the scope of work in detail, including the project steps, key deliverables, and technologies used.

Fully tested and producing ready Saas product

How many people from the vendor's team worked with you, and what were their positions?

There was 4 in the main team 2 developers one tester and the PM

The Approach

Can you share any measurable outcomes of the project or general feedback about the deliverables?

We have not gone to market yet so to be confirmed

Describe their project management style, including communication tools and timeliness.

Their developers are deeply involved in the process. They're good at keeping us up to date, we have calls every 2 days.

What did you find most impressive or unique about this company?

We felt part of the team which was really good for transparency and alike.

Are there any areas for improvement or something they could have done differently?

At the start we just needed a bit more clarity around certain issues but this was rectified once we raised it

✓ Verified by Clutch

Developer Staff Augmentation for Global Career Site

PROJECT DETAILS

- 📁 Staff Augmentation
- 📅 Jan. 2011 - Ongoing
- 💰 \$200,000 to \$999,999
- “ “They really make sure the quality is second to none.”

PROJECT SUMMARY

Intetics Inc. provides web development services for a career site. They serve as an extension of their client's development team. In one project, they rebuilt the products' candidate profile page.

The Client

Introduce your business and what you do there.

We're a global career site for the financial services industry. I'm the director of product development.

The Challenge

What challenge were you trying to address with Intetics Inc.?

We needed help with development.

PROJECT FEEDBACK

Intetics Inc. work on the candidate profile page has driven a 25% increase in engagement. The team always delivers high-quality work. They're a well-organized development partner that seamlessly integrates into any team. Intetics Inc. truly cares about its client's business and success.

- 👤 Sarah MacKenzie
Owner
- 🏢 Business services
- 👥 51-200 Employees
- 📍 London, United Kingdom

CLIENT RATING

5.0
Overall Score

Quality: 5.0

Schedule: 5.0

Cost: 5.0

Would Refer: 5.0



The Approach

What was the scope of their involvement?

They've been instrumental in our web product development. We run the product functions internally and we work with them directly as if they were part of our own development team. In one project, they rebuilt our candidate profile page.

What is the team composition?

We have a team of 15 UI and backend developers. Sergey (CTO) is our main point of contact.

How did you come to work with Intetics Inc.?

The tech lead that we had at the time worked with Intetics and recommended them as a partner.

How much have you invested with them?

We spend \$500,000–\$600,000 per year.

What is the status of this engagement?

We started working together in January 2011, and our work is ongoing.



The Outcome

What evidence can you share that demonstrates the impact of the engagement?

Their work on our candidate's profile piece has driven a 25% increase in engagement. The quality of their work is extraordinary. We never have any bugs, which is quite an achievement. They really make sure the quality is second to none.

How did Intetics Inc. perform from a project management standpoint?

The team as a whole is extremely well organized and well run by Sergey. We have a daily standup and regular planning sessions. We use Jira for project management. Sergey is a hard taskmaster in terms of making sure everyone does what they've committed to. They've really been an extension of our team.

What did you find most impressive about them?

They really, genuinely care about our business and seeing us succeed, which is quite rare. It shows in the quality of their work.

Are there any areas they could improve?

No, I don't have any areas for improvement.

Do you have any advice for potential customers?

It's really important to have daily communication with them to make sure that everyone is on the same page. Be open and transparent with your goals and what you want to achieve. They're not afraid to question if something is not going in the right direction.

✓ Verified by Clutch

E-Commerce Dev for Contact Lens Company

PROJECT DETAILS

 E-commerce Development

 Jan. 2019 - Ongoing

 \$50,000 to \$199,999

 *"Their developers are very friendly, and they work very fast."*

PROJECT SUMMARY

Intetics Inc. is working on an e-commerce shop for a contact lens manufacturer. They're building the site from scratch and adding unique customizations to fulfill their client's needs.

The Client

Introduce your business and what you do there.

We are a contact lens manufacturer. I'm an IT developer and the project manager for all our contact lens applications.

The Challenge

What challenge were you trying to address with Intetics Inc.?

We wanted to create an e-commerce website for our customers.

PROJECT FEEDBACK

Intetics Inc.'s work meets client expectations so far. Clients can now use the new site successfully to make orders. The team is organized, communicative, and on top of the ball. Intetics Inc is a true partner that's open-minded and solutions-oriented.

 IT Developer & Project Manager, Contact Lens Company

 Consumer Products

 51-200 Employees

 Germany

CLIENT RATING

5.0
Overall Score

Quality: 5.0

Schedule: 5.0

Cost: 5.0

Would Refer: 5.0

The Approach

What was the scope of their involvement?

Intetics Inc. developed our online shop, which is highly unique and customized. It was made from scratch.

What is the team composition?

There was one person in charge of management, two programmers, and one or two testers. The team size oscillates from three to five people.

How did you come to work with Intetics Inc.?

We have a glass manufacturer for eyeglasses frames and they had worked with Intetics Inc. They claimed that they were happy with their e-commerce website, so I reached out to them. Their prices were fair and they already had experience with our industry, so we chose them for the project.

How much have you invested with them?

We've spent €100,00–€200,00 (approximately \$121,000–\$243,000 USD) so far.

What is the status of this engagement?

The project started three years ago, and our work is ongoing.

The Outcome

What evidence can you share that demonstrates the impact of the engagement?

We're not getting a large number of orders yet, but we know it will grow. Their work is good, and our customers use the e-commerce website.

How did Intetics Inc. perform from a project management standpoint?

Project management is fantastic, and the communication is efficient.

What did you find most impressive about them?

Their developers are very friendly, and they work very fast.

Are there any areas they could improve?

No, there's nothing they need to improve. Sometimes our problems come from not defining things correctly from the start.

Do you have any advice for potential customers?

My advice is to try them out. They're a fast-paced team that acts as a real partner. They're also very open to addressing your concerns and excellent finding solutions.

✓ Verified by Clutch

Mobile App Dev for Virtual Assistant Vendor

PROJECT DETAILS

 **Mobile App Development**

 **Jul. 2014 - Ongoing**

 **Confidential**

“ *"I am impressed with their flexibility, quality of their talent, and desire to get things done efficiently and on time."*

PROJECT SUMMARY

A virtual assistant vendor hired Intetics Inc. to supplement their mobile app development efforts. They are tasked with developing the app's backend and assisting the client in further improving the product.

The Client

Please describe your company and your position there.

Sensely is a digital virtual assistant vendor providing healthcare and insurance services to patients and members worldwide. I am Sensely's Co-Founder and CEO.

The Challenge

For what projects/services did your company hire Intetics Inc., and what were your goals?

We hired Intetics to support our mobile app development and backend. The goals were to create a highly differentiated, unique product at a reasonable price.

PROJECT FEEDBACK

Exhibiting their flexibility and dedication to getting things done efficiently, Intetics Inc. has proven themselves to be a reliable development partner. The team boasts not only the necessary skillsets for the project but also the right price and processes to effectively fulfill the client's needs.

-  **Adam Odessky**
CEO, Sensely
-  **Software**
-  **11-50 Employees**
-  **San Francisco, California**

CLIENT RATING

5.0
Overall Score

Quality: 5.0

Schedule: 4.0

Cost: 5.0

Would Refer: 5.0



The Approach

How did you select this vendor and what were the deciding factors?

We talked with many different vendors and discovered that Intetics had a perfect combination of quality people, processes, and prices which were appropriate for our company to succeed.

Describe the scope of work in detail, including the project steps, key deliverables, and technologies used.

The product is constantly evolving and the Intetics team basically works with our own staff to keep our innovation moving forward.

How many people from the vendor's team worked with you, and what were their positions?

About 10 positions in total including mobile development, QA, DevOps, and backend development.

The Outcome

Can you share any measurable outcomes of the project or general feedback about the deliverables?

ongoing

Describe their project management style, including communication tools and timeliness.

Jira tickets are the most common form of assignment complemented by slack and email.

Are there any areas for improvement or something they could have done differently?

None



✓ Verified by Clutch

Salesforce Integration & Email Tool for Sales Software Firm

PROJECT DETAILS

 Custom Software Development

 Jun. 2020 - Ongoing

 \$200,000 to \$999,999

 *"Their project management is most impressive."*

PROJECT SUMMARY

Intetics provides development services for a sales software company. The team is working on a Salesforce integration, an architectural update for a web app, and an email sequencing tool.

The Client

Introduce your business and what you do there.

I am the senior product manager at Consensus, an automated demo experience for pre-sales reps. Users can create automated experiences that their sales teams can send out to prospects, providing earlier demos than traditionally available, as well as for qualification.

The Challenge

What challenge were you trying to address with Intetics?

Since most of our users utilize CRMs such as Outlook and Salesforce, we were looking for a team to work on integrations within our product.

PROJECT FEEDBACK

Intetics' work helped their client 5–7 new deals. Their integration work also helped attain a spot on the Salesforce integration app exchange. Intetics excels at project management and organization. Intetics is a reliable vendor that delivers high-quality work in every project.

-  Brian Zurcher
Senior Product Manager, Consensus
-  Business Services
-  11-50 Employees
-  Orem, UT, USA

CLIENT RATING

4.0
Overall Score

Quality: 4.0

Schedule: 5.0

Cost: 4.0

Would Refer: 4.0

The Approach

What was the scope of their involvement?

Intetics help build integrations with our tool into other systems, such as Salesforce, with the same type of functionalities and benefits for the users. They work in three lanes of projects simultaneously. They are currently working on a mobile application for our sales users to perform activities on their mobile device just as they would through the web application.

Since Salesforce is used by the vast majority of our accounts, it is our primary integration. They are also working on an architectural update in conjunction with our outsourced web developers for a web app. It will allow us to tie activities done in the web app to specific opportunities inside our users' Salesforce account rather than through email. This will provide more precise analytics to show the impact of demos for specific opportunities.

The third project they're doing is an email sequencing tool used by our client sales teams. They are working on direct automation outreach for demo invitation via direct email and email sequence templates to be setup and reused within Outreach. They also provide training and on-call support with clients who are setting up integration and have technical questions about integration configuration.

What is the team composition?

Maxim (Software Engineer) is the program manager and our main point of contact. He oversees the three main developers working on the three lanes of projects. We also have QA developers on the team.

How did you come to work with Intetics?

Someone in our company had worked with them previously and recommended them. We liked that they are located close to the web app development team we work with. We did an initial project, and we were pleased with their timeliness.

How much have you invested with them?

We've spent \$250,000 so far. We have recently adjusted our contract to roughly \$35,000 per month.

What is the status of this engagement?

We began working together around June 2020, and our work is ongoing.

The Outcome

What evidence can you share that demonstrates the impact of the engagement?

We've seen a positive impact in 5-7 new deals we've been able to close due to the fact that our app is listed within the Salesforce integration app exchange. We are constantly working to improve the app and have seen a few bugs here and there. However, the quality of their work is good overall.

How did Intetics perform from a project management standpoint?

They have strong product management that's superior to our experience with other vendors. Intetics provides good insight on the progress and potential speed bumps, keeping us informed of any timeline changes. We communicate via Zoom chat. We also have an integration bug channel within the chat. Maxim is extremely responsive, even outside of business hours.

What did you find most impressive about them?

Their project management is most impressive, and it sets them apart from their competitors; it's the main reason we've continued working with them.

Are there any areas they could improve?

There are times we would like more direct access to the developers. It would help us understand a problem or an issue in some cases. Maxim is a bit overly protective of the developers at times, which can create a bottleneck when trying to resolve a concern.

Do you have any advice for potential customers?

Provide as much detail as possible to allow them to return with the strongest solutions.

✓ Verified by Clutch

Software Dev, Testing & Support for E-commerce Company

PROJECT DETAILS

📁 Custom Software Development

📅 Feb. 2009 - Ongoing

💰 \$1,000,000 - \$9,999,999

“Intetics has a competent and reliable team that will deliver what's asked of them.”

PROJECT SUMMARY

Intetics provides development services for an e-commerce company. The team develops software and performs testing. They also offer operational and professional service support.

The Client

Introduce your business and what you do there.

I'm the director of development & operations for an ecommerce company.

The Challenge

What challenge were you trying to address with Intetics?

We needed a partner to do some development work.

PROJECT FEEDBACK

Intetics' work meets all client needs with superb quality. The team is well trained on all required products, and they've proven themselves to be an integral resource. Intetics always meets their assigned deadlines. Customers can expect a friendly and knowledgeable vendor that gets the job done.

- 👤 Director of Development & Operations, Ecommerce Company
- 🏢 IT Services
- 👥 11-50 Employees
- 📍 London, England

CLIENT RATING

4.5
Overall Score

Quality: 4.5

Schedule: 4.5

Cost: 4.5

Would Refer: 4.5

The Approach

What was the scope of their involvement?

They have done several development projects with us over the course of our engagement. We provide requirements and instructions for each project, as well as implementation requirements.

They develop software, do the testing, and also provide various operational support. The team also provides professional service support for transaction systems.

What is the team composition?

We are currently working with a team of about 14 people. This includes project managers, developers, a configuration team, and a QA verification team.

How did you come to work with Intetics?

One of the directors had worked with them previously. However, they were already working with the company when I came on board.

How much have you invested with them?

We've spent more than \$1 million.

What is the status of this engagement?

We began working together around February 2009, and our work is ongoing.

The Outcome

What evidence can you share that demonstrates the impact of the engagement?

They are an important partner for us. We rely heavily on them as they do on us. Their developers are familiar and well-trained for our products and have shown themselves to be competent. Overall, the quality of their work is good.

How did Intetics perform from a project management standpoint?

We do monthly service reviews, going over any areas that need improvement. We also follow an Agile Scrum methodology. They go above and beyond to deliver what is promised within the set timeframes. We have daily Agile standups.

What did you find most impressive about them?

Their team members are quite experienced and instill a high level of confidence regarding their understanding of our processes. We have a good long-standing relationship with them, which has resulted in them being friends as well as partners.

Are there any areas they could improve?

No, there's nothing specific to point out. Anything that needs improvement is covered in our monthly reviews.

Do you have any advice for potential customers?

Intetics has a competent and reliable team that will deliver what's asked of them.

✓ Verified by Clutch

Software Development & Customization for TInrading company

PROJECT DETAILS

📁 Custom Software Development

📅 Jun. 2020 - Ongoing

💰 \$50,000 to \$199,999

“*It has been an extremely successful engagement so far, as it's improved our work efficiency. We are satisfied.*”

PROJECT SUMMARY

Intetics Inc. is building a custom CMS that supports multiple simultaneous users editing and recording information. After the current bug-fixing phase, Intetics will shift to provide ongoing maintenance.

The Client

Introduce your business and what you do there.

I'm the president of a US-based trading company.

The Challenge

What challenge were you trying to address with Intetics Inc.?

We needed to build a custom CMS.

PROJECT FEEDBACK

The client is pleased with Intetics Inc.'s progress to date, as the project is nearing completion. Customer-focused and communicative, Intetics Inc. keeps the client appraised of potential staffing and technical changes. Their willingness to tackle large problems with complex solutions stands out.

- 👤 President, Trading Company
- 🏢 Consumer Products
- 👥 1-10 Employees
- 📍 Schaumburg, Illinois

CLIENT RATING

5.0
Overall Score

Quality: 5.0

Schedule: 4.5

Cost: 5.0

Would Refer: 5.0

The Approach

What was the scope of their involvement?

I provided wireframes and the idea of what we needed the software to do, and Intetics helped us figure out our custom specifications. From there, they built the CMS using Microsoft Azure.

The CMS is an online platform that allows multiple users to simultaneously log in, edit, and record. It provides consistent performance software without discrepancies between entries by employees.

Intetics is currently fixing bugs and will provide ongoing support, including updates, moving forward.

What is the team composition?

We work with a project manager and 6–7 IT engineers.

How did you come to work with Intetics Inc.?

We found them online and felt they were the right fit for us.

How much have you invested with them?

We've spent between \$90,000–\$100,000 so far.

What is the status of this engagement?

We began working together around June 2020, and the relationship is ongoing.



The Outcome

What evidence can you share that demonstrates the impact of the engagement?

The software is almost complete. It has been an extremely successful engagement so far, as it's improved our work efficiency. We are satisfied.

How did Intetics Inc. perform from a project management standpoint?

They work in a timely manner and are responsive and communicate about any upcoming changes or issues, such as a team member going on vacation. We have weekly Teams calls and follow-up calls and emails.

What did you find most impressive about them?

Intetics are customer-oriented, always looking for customer satisfaction. They take on difficult tasks and find solutions.

Are there any areas they could improve?

No, not that I've seen.

Do you have any advice for potential customers?

Pay attention to the procedures you need to follow, as Intetics strictly follows their ISO-certified standard operating procedures.

✓ Verified by Clutch

Web App & Browser Extension MVP for Consumer E-commerce Firm

PROJECT DETAILS

📁 Custom Software Development

📅 Apr. - Jul. 2020

💰 \$10,000 to \$49,999

“It was everything we could’ve expected and more.”

PROJECT SUMMARY

Intetics Inc. built an MVP for a consumer ecommerce startup. The team worked on the backend development and architecture for a web interface and browser extension. They also implemented designs.

The Client

Introduce your business and what you do there.

I’m the chief product officer of a startup in the consumer ecommerce space.

The Challenge

What challenge were you trying to address with Intetics Inc.?

We needed to build a custom CMS.

PROJECT FEEDBACK

Intetics Inc.’s work met all expectations and completed all deliverables as promised. The team was able to follow instructions and also give strategic, proactive solutions. They excelled at project management. Intetics Inc. is a competent vendor that is passionate about client success.

👤 Ami Barzelay
Chief Product Officer, Crinkle Corporation
👥 1-10 Employees
📍 San Francisco, California

CLIENT RATING

5.0
Overall Score

Quality: 5.0

Schedule: 5.0

Cost: 5.0

Would Refer: 5.0

The Approach

What was the scope of their involvement?

Intetics Inc. built a web interface with a browser extension to scrape e-commerce sites' shopping carts. They built certain algorithms on the backend to input data from the websites into the browser extension. The team did all of the backend design, development, and project management.

We had another vendor do the interface design, which Intetics Inc. implemented. They deployed and managed the virtual team on AWS and built the database of all the information, including user authentication.

What is the team composition?

We worked with a project manager and 2–3 developers. One developer was for web implementation, another for backend architecture, and a third for the design implementation.

How did you come to work with Intetics Inc. ?

They were referred to us. I compared them to three other firms, and Intetics Inc. was by far the most qualified and most reasonably priced. They had expertise in the e-commerce space and got it immediately. The team compared what we were doing to different projects they'd worked on.

How much have you invested with them?

We spent \$30,000–\$40,000.

What is the status of this engagement?

We started working together in April 2020, and we finished the MVP in July 2020. We currently have them on retainer to enhance the project.



The Outcome

What evidence can you share that demonstrates the impact of the engagement?

They met all the criteria we agreed upon before the contract. All deliverables were met on time successfully. It was everything we could've expected and more. We choose to continue working with them because they can work independently. They're able to use their experience, knowledge, and creativity to solve any issues that came up.

The team always has good suggestions on what to do. Oftentimes with offshore companies, there are issues if things aren't outlined in detail. Intetics Inc. is always able to stay ahead of the curve. They feel like a real development and product partner as opposed to a vendor that implements our plan.

How did Intetics Inc. perform from a project management standpoint?

They're fantastic. Every meeting, they took meticulous notes. Afterward, they summarized the notes and pointed out action items. We had an open Slack channel where they could ask questions at any time. We also had weekly meetings to go over progress and demos on Google Meet. They were as professional as you could imagine; nothing fell through the cracks.

What did you find most impressive about them?

Their dedication stands out. The team really believes in what we're doing. They're enthusiastic about the project, and we could tell they were excited to work with us.

Are there any areas they could improve?

They had to shuffle project managers a few times, which wasn't necessarily their fault; one of them moved out to the country. We had to onboard different people a few times. It would've been great if we could keep the original project manager the entire time, but we had no control over that.

Do you have any advice for potential customers?

My advice is to make sure their areas of expertise match your needs. We were lucky in that everything we wanted to do was in their wheelhouse. I don't know if that would've been the case if we needed a complex AR solution.

✓ Verified by Clutch

Web App Dev & Maintenance for Instruments Manufacturer

PROJECT DETAILS

 Custom Software Development

 Jun. 2019 - Sep. 2020

 \$50,000 to \$199,999

 *"We were impressed by their technical prowess and ability to scale a team on relatively short notice."*

PROJECT SUMMARY

Intetics Inc. helped an instruments manufacturer develop and maintain one of their web applications. They also added new features and functionalities based on the client's specifications.

PROJECT FEEDBACK

As a result of this collaboration, the client saw a consistent increase in users along with business growth rates of up to 10% per year. Intetics Inc. impressed with their technical expertise, which allowed them to accomplish complex and sudden tasks in a timely manner.

The Client

Introduce your business and what you do there.

We are an internationally active instrument manufacturer, who is slowly spreading out its digital deliveries to cover more and more areas. Within the company, I am a SW project manager in our R&D department.

 Software Project Manager, Instrument Manufacturer

 1-10 Employees

The Challenge

For what projects/services did your company hire Intetics Inc., and what were your goals?

As an instrument manufacturer, we have very little experience in server/client or web applications and we needed a capable partner to develop and maintain our solutions according to our wishes. The overall collaboration on this application with Intetics started in 2013. Since then we have extended this solution with more functionality and have modernized it in several steps.

CLIENT RATING

4.5

Overall Score

Quality:  4.5

Schedule:  3.5

Cost:  4.5

Would Refer:  5.0



The Approach

How did you select this vendor and what were the deciding factors?

Intetics had some quite good recommendations and so we did some small pilot projects first. During these projects we quickly noticed the strength of Intetics, both technically but also in staffing the projects correctly.

Describe the scope of work in detail, including the project steps, key deliverables, and technologies used.

We develop our requirements in-house and review them with the engineers before starting a new project. Projects typically last for six months to one year. During the development phase we are working in sprints, with a planning session up-front and a retrospective at the sprint end. During the sprint, Intetics works independently and shows their achievements at the end. Technologies used include C#, Angular, Kendo and SQL Server.

How many people from the vendor's team worked with you, and what were their positions?

We have one project manager/scrum master, three developers and two test managers/testers in the team.

The Outcome

Can you share any measurable outcomes of the project or general feedback about the deliverables?

After its first introduction in 2017, the web application has seen a steady increase in users and in created reports. The latter is actually the business relevant feature for us and we have seen growth rates of up to 10% per year. We have had very few problems with the production aspects of the application and almost no outages.

Describe their project management style, including communication tools and timeliness.

We have bi-weekly synchronization points (sprint planning/retrospect). Anything else in between is handled by Intetics themselves. Main communication is done through Skype/MS Teams.

What did you find most impressive or unique about this company?

Their technical prowess and the ability to scale a team on relatively short notice. Also the fact that most of the team is with us now for several years is a major plus point.

Are there any areas for improvement or something they could have done differently?

One area where we still lack a little bit is automated testing. We still have too many manual test cases and struggle to reduce time needed for test cycles.

✓ Verified by Clutch

Web Development for Career Company

PROJECT DETAILS

 **Web Development**

 **Nov. 2010 - Ongoing**

 **Confidential**

“ *"If their deliverable wasn't high quality, then we wouldn't have continued working with them."*

PROJECT SUMMARY

Intetics Inc. developed a new website, including the solution's data architecture and schema. They also implemented UI wireframes produced by a third party. Now, they provide ongoing Java development.

The Client

Introduce your business and what you do there.

I am the VP of engineering for a career company. We have a job board and a website where jobs are posted, and people can apply for those jobs. We also have a resume and recruiter database access product.

The Challenge

What challenge were you trying to address with Intetics Inc.?

Our platform was initially written in ColdFusion. It's an old language, and we wanted to migrate and rebuild the platform in Java. We did not have the Java skillset in our internal team, so we looked for a vendor to help us.

PROJECT FEEDBACK

The website launched on time thanks to Intetics Inc.'s focus on continuous deployment, among other robust processes. Their flexible communication pleases the client, as does their technical skills. Future customers will encounter a collaborative partner that enjoys building long-term relationships.

-  **Shah Zeb**
VP of Engineering, Career Company
-  **Other industry**
-  **51-200 Employees**
-  **United Kingdom**

CLIENT RATING

4.5
Overall Score

Quality: 5.0

Schedule: 5.0

Cost: 5.0

Would Refer: 5.0

The Approach

What was the scope of their involvement?

Intetics Inc. is building the architecture for the data structure, the schema, and the website itself. They offer design, but another agency handled the design.

We provided the UI and wireframes to Intetics, Inc., as well as what the finished design should look like. Also, for each feature on the site, we provided business rules and how it was going to work.

We're using Java, Python, and a little bit of Kotlin in terms of languages. We're hosted on AWS, and we also use some of Intetics Inc.'s services. On the database side, we are using Microsoft SQL as well as DynamoDB. For the CMS, we have used a Java-based CMS with a third-party company.

After they delivered the site, they stayed on to provide further Java development.

What is the team composition?

When started to build the team, 24 members from Intetics Inc. took part in the migration and redesign, including a solution architect, a project manager, a business analyst, and then a number of full-stack developers who worked with Java, the UI, and the frontend. We also had two QA and automation engineers. Currently, we have 11 engineers.

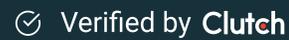
How did you come to work with Intetics Inc.?

We reached out to a few vendors, and Intetics Inc. was recommended to us by someone who had worked with them before. We also considered a vendor from the UK and a vendor from India. All three produced proposals of how they would tackle the project and how much it would cost.

We chose them because they were very engaged from the very beginning. When they repeated the problem that we were solving back to us, they demonstrated strong understanding. They identified some reasonable risks upfront and then provided a demo of how they work. Combining all these factors, we felt that Intetics Inc. was best suited for us. Their price was also very reasonable.

What is the status of this engagement?

I think it was November 2010, and we are still working with them.



The Outcome

What evidence can you share that demonstrates the impact of the engagement?

This was a complete redesign, and a lot of redesign projects fail, but this one did not. Rather, the project launched on time. Thanks to the establishment of continuous deployment and integration testing process, as well as strong automation test coverage, Intetics Inc. delivered good quality. If their deliverable wasn't high quality, then we wouldn't have continued working with them.

How did Intetics Inc. perform from a project management standpoint?

They perform very well in this regard; in fact, they're stricter than we are. Intetics Inc. has a dedicated project manager, but we also have a project manager on our side to make sure that we could get our ducks in a row. Their resource has a technical background, but he also understands business language. He's done a very good job in maintaining and containing the scope, as well as delivering according to milestones.

At the start of the engagement, we used Skype as a communication channel, but we began to use email as well. We have daily stand-ups.

What did you find most impressive about them?

They are very technical and driven by quality.

Are there any areas they could improve?

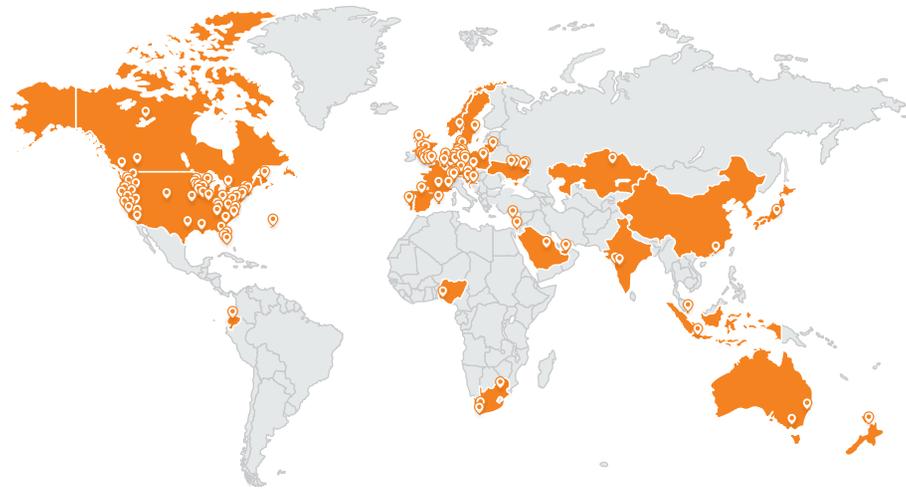
There are usually people between you and the development team during an engagement, and that delays some things. Initially, when we were starting, they suggested that model, but they were flexible to change as communication happened.

Do you have any advice for potential customers?

Be transparent and you will get transparency back. If you are from a different culture and from a different country, once you get over those cultural differences and build the team, treat them as you would your local team. Invest in building the team so that the cultural barriers can be overcome. Finally, trust is key for a successful engagement.

Intetics Inc. is a leading global technology company providing custom software application development, distributed professional teams, software product quality assessment, and “all-things-digital” solutions built with SMAC, RPA, AI/ML, IoT, blockchain, and GIS/UAV/LBS technologies.

**Intetics serves
Clients all over
the world**



Based on proprietary pioneering business models of Offshore Dedicated Team® and Remote In-Sourcing® an advanced Technical Debt Reduction Platform (TETRA™) and measurable SLAs for software engineering, Intetics helps innovative organizations capitalize on global talent with our in-depth engineering expertise based on the Predictive Software Engineering framework.

Intetics' core strength is the design of software products in conditions of incomplete specifications. We have extensive industry expertise in Education, Healthcare, Logistics, Life Sciences, Finance, Insurance, Communications, and custom ERP, CRM, Intelligent Automation and Geospatial solutions.

Our advanced software engineering background and outstanding quality management platform, along with an unparalleled methodology for talent recruitment, team building and talent retention, guarantee that our clients receive exceptional results for their projects. At Intetics, our outcomes do not just meet clients' expectations, they have been exceeding them for a quarter of a century.

Intetics operates from 11 offices in 6 countries including Naples, Raleigh, Dusseldorf, London, Minsk, Krakow, Kyiv, Kharkiv, Odesa.

Intetics is ISO 9001 (quality) and ISO 27001 (security) certified and a Microsoft Gold, Amazon, and UiPath partner. The company's innovation and growth achievements are reflected in winning prestigious titles and awards, including Inc 5000, Software 500, CRN 100, American Business, Deloitte Technology Fast 50, Chicagoland Fast 50, European IT Excellence, Best European BPO, Stevie People's Choice, Clutch and ACQ5 Awards, and inclusion into IAOP's Best Global Outsourcing 100 list.

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