



# Cloud Solutions for Business

Intetics AWS Expertise Pack



## Foreword

INTETICS IS A CLOUD-NATIVE CONSULTANCY THAT FOCUSES ON PROVIDING SOLUTIONS TO BUSINESSES, ENABLING THEM TO EXPLOIT THE POTENTIAL OF THE CLOUD AND ITS NATIVE FEATURES.

WE HELP BUSINESSES MIGRATE TO THE CLOUD AND PROVIDE COUNSEL, SUPPORT, AND MAINTENANCE WHERE NEEDED.

## Our Solutions and Focus

01



### Distributed System

You have a monolith legacy application? We can help you build a scalable, fault-tolerant, and cost-effective distributed platform in AWS using the latest technologies.

02



### Serverless

You already run your platform on AWS but only use traditional services like EC2 and RDS? We can help optimize and transform existing AWS architecture and leverage serverless computing capabilities.

03



### Continuous Deployment

Are all your AWS resources created manually, and you spend a lot of time maintaining infrastructure? We can help automate AWS infrastructure and reduce DevOps effort.

04



### Reduce DevOps Effort/Less Maintenance/Simplification of IT

Get daily releases and zero deployment downtime with no more manual regression testing. Is there anything you are looking for? We can help automate and improve SDLC by using Continuous Deployment.

# 05



## Migration from On-Premise to the Cloud

Cloud migration is not a trivial task. During migration, you should keep in mind lots of things and have deep knowledge of existing migration approaches, as well as the tools to do it properly. At Intetics, we have vast expertise in this field. We have built new cloud-native solutions in AWS to replace existing on-premise platforms. Also, we successfully did many lift-and-shift and move-and-improve migrations for our clients.

# 06



## Startups

AWS provides a list of fully-managed services that can solve any imaginable use case. Knowing how to use such services, we can build new applications very quickly. Our partnership with AWS gives us the opportunity to get free AWS credits and build new solutions for our clients.

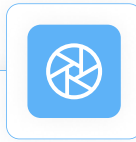
# 07



## Cloud Agnostic Solutions

Some of our clients worry about running their whole platform in a single public cloud provider. For such clients, we suggest building a cloud-agnostic solution that can be easily migrated to another cloud.





**Our key focus** (but there are many more)

- ◇ Help to transform existing legacy platforms and build distributed systems in AWS.
- ◇ Help to optimize or retransform existing AWS architecture and leverage serverless computing capabilities.
- ◇ Help to automate infrastructure and reduce DevOps effort.
- ◇ Help to automate and improve SDLC by using Continuous Deployment.



**Multi-Cloud Solutions**

At Intetics, we also focus on other public cloud providers:



**Azure**



**Google Cloud Platform**

Having experience and expertise with Azure and GCP allows us to build proper cost-efficient multi-cloud solutions for our customers using all existing capabilities from the biggest and most popular public cloud providers.

## What Our Clients Say

**Clutch**

”

Together with our clients, we make more than software; we make an impact in different domains.

We thank you for **submitting a review** on [Intetics'](#) projects.

**Boris Kontsevoi**  
CEO and President, Intetics Inc.



”

Working with Intetics was a good experience. Their team is responsive, knowledgeable, and gracious. They use the latest Microsoft technologies and are familiar with open source as well.

**Solomon Weber**  
President and CEO, All-Ways Forwarding International Inc.

**FIVE**

”

We've cooperated with Intetics for many years, and from our cooperation, we have only positive impressions. The company shows professionalism, responsibility, good quality of the work, and provides the best service for the customers.

**Yuriy Bondar**  
Five Systems Development



”

Intetics is a fantastic partner. They were very easy to work with and willing to go the extra mile to provide great service. Their team understood our direction and design and truly helped make our product exceptional in the market place. They are willing to do what ever it takes to get the job done. Thanks, Intetics!

**Marcus Tholen**  
ZimmerBiomet Orthopedicts



”

Intetics helped us with the set of projects related to AWS architecture and we will be happy to recommend them for the potential clients.

**Sergey Krivenko**  
Delphi LLC

**DESK-NET**

”

Intetics has provided excellent services reliably for about 15 years.

**Matthias Kretschmer**  
Desk-Net GmbH

**DIOCESAN**

”

They have been a pleasure to work with and provided consistent delivery.

**James Halstead**  
Diocesan Publications

**MODLIN**

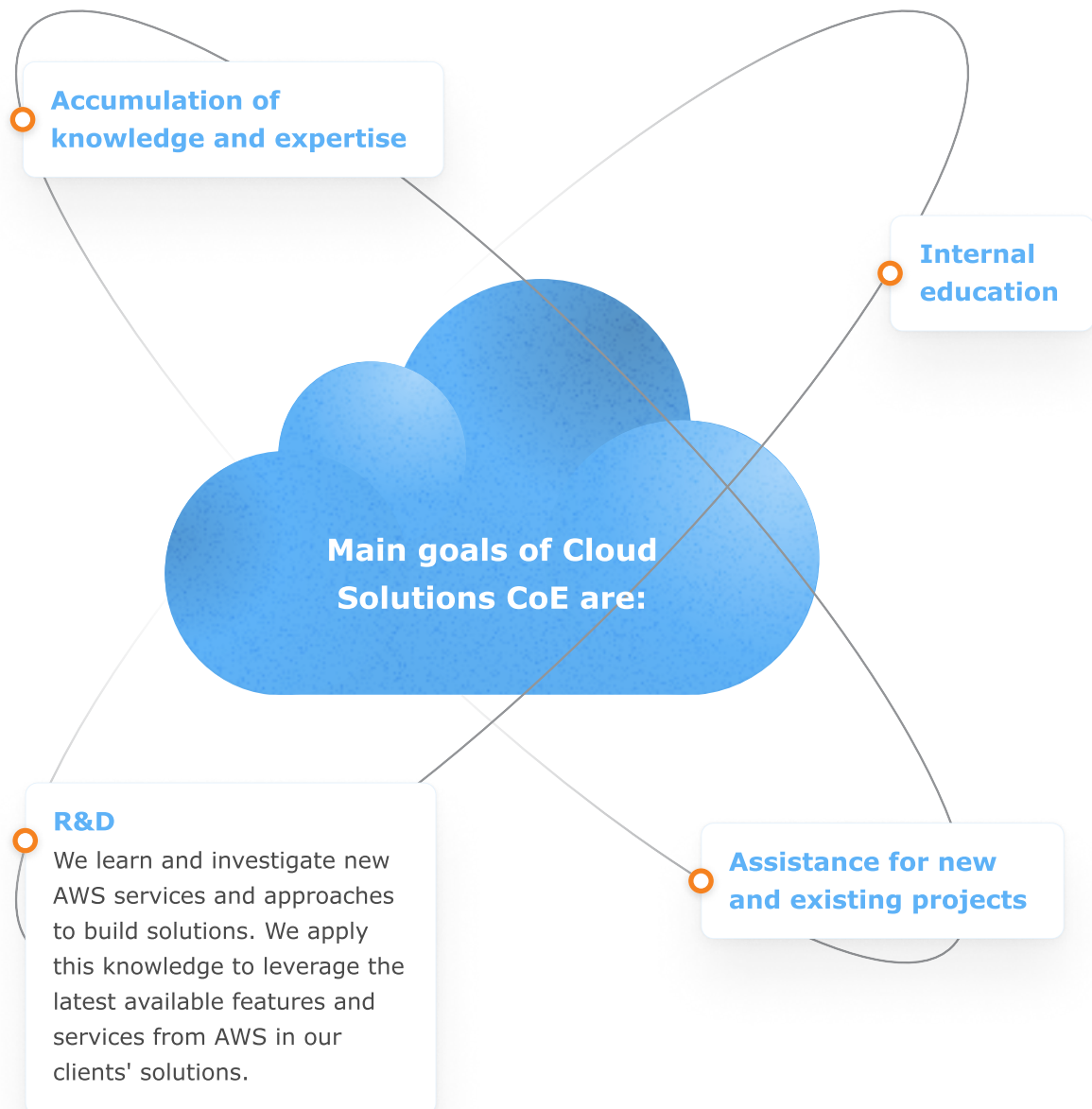
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They are a very knowledgeable company and offer a diverse range of services.

**David Modlin**  
Modlin Education

## Cloud Solutions Center of Excellence (CoE)

The CoE is a specialized team that develops and provides leadership, best practices, research, support, and training for a focus area. This enables organizations to address their innovation and transformation agenda, gain a competitive advantage, and secure continuous success. CoEs benefit everyone, from stakeholders to employees to customers.



## Certified Specialists



At Intetics, we have:



**40+ AWS Accredited Specialists**



**10+ Certified Specialists**



AWS Certified Cloud Practitioner



AWS Certified Solutions Architect – Associate



AWS Certified SysOps Administrator – Associate



AWS Certified Developer – Associate



AWS Certified Database – Specialty



AWS Certified Data Analytics – Specialty

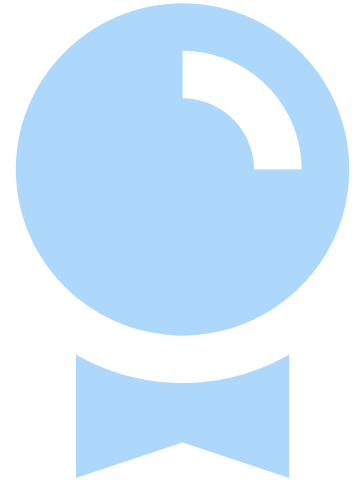


AWS Certified Security – Specialty



**Google Cloud**

2 Certified Professional Cloud Architects



### Education Is the Key to Success

Intetics creates lots of great opportunities for employees to learn, improve their skills, and prove their knowledge by passing industry-recognized certifications. From the very first days, employees receive complete information about available educational programs, so they can easily build their own path to grow.

## Validated Qualifications

Intetics passed validation from AWS, showing a deep understanding of AWS services, demonstrated experience, and proven customer success in delivering these services to customers.

### Amazon API Gateway Delivery

Amazon API Gateway is a fully-managed service that makes it easy for developers to create, publish, maintain, monitor, and secure APIs at any scale. APIs act as the “front door” for applications to access data, business logic, or functionality from your backend services. Using API Gateway, you can create RESTful APIs and WebSocket APIs that enable real-time, two-way communication between applications. API Gateway supports containerized and serverless workloads, as well as web applications.



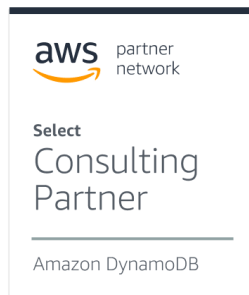
### Amazon CloudFront Delivery

Amazon CloudFront is a fast content delivery network (CDN) service that securely delivers data, videos, applications, and APIs to customers globally with low latency and high transfer speeds, all within a developer-friendly environment. CloudFront works seamlessly with any AWS origin, such as Amazon S3, Amazon EC2, and Elastic Load Balancing, or with any custom HTTP origin. You can customize your content delivery through CloudFront using the secure and programmable edge computing features CloudFront Functions and AWS Lambda@ Edge.



### Amazon DynamoDB Delivery

Amazon DynamoDB is a fully-managed proprietary NoSQL database service that supports key-value and document data structures. It is offered by Amazon.com as part of the Amazon Web Services portfolio. DynamoDB uses a similar data model to and derives its name from Dynamo, but it has a different underlying implementation.



### Amazon RDS Delivery

Amazon Relational Database Service is a distributed relational database service by Amazon Web Services. It is a web service that runs “in the cloud” and is designed to simplify the setup, operation, and scaling of a relational database for use in applications.



## AWS CloudFormation Delivery

AWS CloudFormation gives you an easy way to model a collection of related AWS and third-party resources, provision them quickly and consistently, and manage them throughout their lifecycles by treating infrastructure as code.

A CloudFormation template describes your desired resources and their dependencies; you can launch and configure them together as a stack. You can use a template to create, update, and delete an entire stack as a single unit, as often as you need to, instead of managing resources individually. You can manage and provision stacks across multiple AWS accounts and AWS Regions.



## AWS Lambda Delivery

AWS Lambda enables you to harness the power of the cloud. It runs your codes in a cloud environment without having to maintain servers and manage clusters. Attract any scale of traffic to proliferate your business – and use data to drive business decisions that address customer needs.



## AWS WAF Delivery

AWS WAF is a web application firewall that helps protect your web applications or APIs against common web exploits and bots that may affect availability, compromise security, or consume excessive resources. AWS WAF gives you control over how traffic reaches your applications by enabling you to create security rules that control bot traffic and block common attack patterns, such as SQL injection or cross-site scripting.



You can also customize rules that filter out specific traffic patterns. You can get started quickly with using Managed Rules for AWS WAF, a pre-configured set of rules managed by AWS or AWS Marketplace Sellers to address issues like the OWASP Top 10 security risks and automated bots that consume excess resources, skew metrics, or can cause downtime. These rules are regularly updated as new issues emerge. AWS WAF includes a full-featured API that you can use to automate the creation, deployment, and maintenance of security rules.



Find out more: [Intetics AWS Consultancy Practice](#)

## Case Studies



**Bookmaker Doubles Processing Speed of 5 Million Customer Queries with Automation by Intetics**



**Diabetes & Glucose Monitoring Became Available for Everyone as a New Feature in a Mobile Application**



**For 10+ Years, Intetics Operates the Specialized Data Processing Center To Expand the Global Footprint of the World Leader in the Mapping Industry**



**Intetics Offshore Dedicated Team® Scaled a Logistics Company Business to Transport Millions of Tons of Cargo Every Day**



**Intetics Remote In-Sourcing Team® Created and Supports One of the Biggest Health Portals in the USA, Serving 5m People a Year**



**Medical Device Company Received a New Application That Helps Surgeons Navigate Neural Implant Insertion**



**Redevelopment of an Omnichannel eLearning Platform**



**Remote In-Sourcing Team® Significantly Enhanced Cloud Solution by Moving to Microservices and Elasticity**



**Web System Improves Customers' Satisfaction by 30%, Resolving 94% of Complaints Without Escalation**



## Bookmaker Doubles Processing Speed of 5 Million Customer Queries with Automation by Intetics

### Client

One of the world's leading betting and gaming enterprises. The market leader in retail bookmaking in the UK, Ireland, and Belgium, operating betting facilities at FA Premiership grounds and racecourses.



### Challenge

- To update the slow, outdated system for reading betting tickets, as well as to digitalize and automate registrations and information exchange.

### Benefits and Results

- With the gained high-performance automated system, the Client's net revenue increased by 29%.
- The more flexible and scalable system showed no volume limit and effortlessly handles 5 million queries on the busiest day.
- Within 1 year, the Intetics team delivered the first version of the system to production.

### Quick Facts

- Handled 250,000 bets during the World Cup
- 100% reworked the existing Client system
- The system performance increased x2 times and continues improving

### Technologies

C# / .NET Core / Bootstrap / Entity Framework / HTML5 / AWS / React / Selenium / JavaScript / Web API / Webpack / xUnit

### Case Study

[Download Full Version](#)

## Diabetes & Glucose Monitoring Became Available for Everyone as a New Feature in a Mobile Application

### Client

In 2007, the Client's company founders realized that sensors and wireless technology had advanced significantly. The new wearable product could bring unique experiences to the fitness and health industry and change the way people move.



### Challenge

- Adding new healthcare functionality to the existing Client's platform was challenging since the Client's ecosystem architecture is very complex, including 50+ different micro-services with deep integration and dependencies.

### Benefits and Results

- With 29 million users of the Client's Mob App worldwide, the new glucose tracking enables people to monitor their glucose level trends and improve diabetes management.
- More than 50,000+ users tried a new Mob App feature and the number is growing.
- The concept of the application was developed back in 2018. With the help of an ODT, the ready-to-use product was quickly launched at the beginning of 2021.

### Quick Facts

- 2 years of continuous cooperation
- The tech part was very essential for the new feature in the existing mobile app implementation
- Quality service for the app user was became a result of the productive teamwork

### Technologies

Java / Spring / AWS / Microservices / Kotlin / Swift / Objective C / GSP / NoSQL / BigData / Bigquery

### Case Study

[Download Full Version](#)

## For 10+ Years, Intetics Operates the Data Processing Center To Expand the Global Footprint of the World Leader in the Mapping Industry

### Client

The Client is a world leader and a pioneer in location technology, having the largest market share in navigation services and operating across 56 countries.



### Challenge

- ◇ To build a data processing center to enhance the Client's mapmaking capabilities in Eastern Europe. The Client required a partner to process geodata quickly and cost-effectively.

### Benefits and Results

- ★ The Client expanded in Eastern Europe and was recognized as the #1 company in the location service industry.
- ★ The reliable partner provides outstanding services, cuts costs, and improves every aspect of work.
- ★ The ODT was staffed with highly qualified GIS specialists in a mere four months, which is twice as fast as setting up a similarly functional center.

### Quick Facts

- ◇ 12 years of continuous cooperation
- ◇ Participation in multiple projects all over the world, including cutting-edge assignments
- ◇ The Client successfully expanded its footprint in Eastern Europe

### Technologies

ArcGIS/ QGIS/ Jira/Confluence

### Case Study

[Download Full Version](#)

## Intetics Offshore Dedicated Team® Scaled a Logistics Company Business to Transport Millions of Tons of Cargo Every Day

### Client

A leading logistics company provides and manages supply chain solutions for thousands of businesses to help with their transport and logistics needs.



### Challenge

- ◇ The Client needed product enhancement, quality improvement, and maintenance execution with a development team's help in a very short time frame.

### Benefits and Results

- ★ The Transport Management System was scaled and optimized with the Sarbanes-Oxley Act requirements.
- ★ The legacy hierarchical database gradually migrated to Oracle.
- ★ With a united reliable and autonomous team, the number of issues decreased 5 times.
- ★ With third-party systems integration, the Client could exchange live information in several months.

### Quick Facts

- ◇ 15 years of continuous cooperation
- ◇ The Distributed Team supported the product in multiple time zones.
- ◇ Highly valuable team members were appreciated by the Client

### Technologies

AWS / Docker / Kubernetes / Java / Oracle / TestComplete / SVN / Objective-C / Kotlin / Angular

### Case Study

[Download Full Version](#)

## Intetics Remote In-Sourcing Team® Created and Supports One of the Biggest Health Portals in the USA, Serving 5m People a Year

### Client

A Healthcare company that unites a group of clinics. It was founded by a successful physician who recognized that existing practice management and marketing tools did not work together to help practices, practice groups, and hospitals develop their businesses.



### Challenge

- ◇ Finding the right experienced Software vendor in HealthTech.

### Benefits and Results

- ★ Creation of the digital business from scratch: from idea to execution.
- ★ The Client's previous attempts to build the system failed due to the previous vendors' skill shortages.
- ★ The new system serves 5,000,000 people on an annual basis, with this number continuing to grow.
- ★ The first version of the system was delivered in under 10 months after project kick-off.

### Quick Facts

- ◇ 10 years of continuous cooperation
- ◇ Designed and implemented 100% of the Client's products
- ◇ The Client can concentrate on their medical business rather than the technical details

### Technologies

AWS / Microservices / .NET Core / React / SignalR / WebRTC / Entity Framework / Swift / Kotlin / HTML5 / Java / JavaScript / TypeScript / PHP / WordPress / Kazoo / Google Speech to text / Web sockets / OpenCV /

### Case Study

[Download Full Version](#)

## Medical Device Company Received a New Application That Helps Surgeons Navigate Neural Implant Insertion

### Client

The Client is a medical device company committed to developing innovative therapies for patients suffering from Central Nervous System (CNS) diseases.



### Challenge

- ◇ The Client is exploring several applications for their technology and is currently focusing on the treatment of acute ischemic stroke.

### Benefits and Results

- ★ The Intetics team helped the Client to build the solution with FDA-required parameters.
- ★ The new solution enables the Client to certify the whole hardware and software complex and start selling it in US clinics.
- ★ The Client is running ImpACT-24b, a multi-national study to provide 24/7 treatment.
- ★ The solution implementation was done within 12 months.

### Quick Facts

- ◇ FDA-approved solution
- ◇ Designed 100% of Client's application and implemented it
- ◇ The Client is able to concentrate on medical solutions, not technical details

### Technologies

C++ / ML&AI / Qt / Windows API / VTK / DICOM / Multithreading / CT / MPR

### Case Study

[Download Full Version](#)

## Redevelopment of an Omnichannel eLearning Platform

### Client

One of the "Big Three" global educational publishers - providers of content, software, and educational services.



### Challenge

- ❖ The Client's eLearning platform needed to meet business and users' needs. The main challenge was migrating to a platform with greater flexibility, scalability, and more modern, cutting-edge architecture.

### Benefits and Results

- ★ A 12% and 9% increase in activations; 4.3 million and 5.5 million new members in 2020 on the 2 Client's platforms.
- ★ 84% of students across America experienced a significant improvement in their grades.
- ★ 87% of students said that access to learning analytics positively impacted their studies, and 77% increased their engagement with course materials.

### Quick Facts

- ❖ Between 2018 and 2020, the team redeveloped and took ownership of this project
- ❖ Annual memberships and new member activation increased 12% and 9%, respectively
- ❖ The Client was able to concentrate on business growth, not technical details

### Technologies

Web API / Webpack / xUnit / Angular 9 / Highcharts / Node.JS / Express / Sequelize ORM / AWS RDS (MySQL) / AWS ECS / Monorepo / Nx / Docker / Jenkins

### Case Study

[Download Full Version](#)

## Remote In-Sourcing Team® Significantly Enhanced Cloud Solution by Moving to Microservices and Elasticity

### Client

The Client's international recruiting website has a huge infrastructure and operates in 19 markets across the world, connecting finance professionals with hiring companies.



### Challenge

- ❖ The Client experienced maintenance, support, and performance issues of the global web portal with millions of daily users and required team reinforcement.

### Benefits and Results

- ★ The Client migrated with zero downtime or negative effects on operations.
- ★ The risk of malfunctioning, collapsing due to human error, or hosting issues was eliminated.
- ★ 1.7M user accounts along with CVs were carefully migrated without data leakage.
- ★ The platform became empowered by AWS technologies with enhanced features and better services.

### Quick Facts

- ❖ 99.99% website availability
- ❖ Monolith was split into 31 microservices
- ❖ Zero deployment downtime is a result of following CI/CD for all services

### Technologies

AWS / Java 11 / Spring / Quarkus / Angular / React / Python / GoLang / NodeJs / Solr / Elasticsearch / Redis / Terraform / Docker / Nginx / WordPress / SQL Server

### Case Study

[Download Full Version](#)

## Web System Improves Customers' Satisfaction by 30%, Resolving 94% of Complaints Without Escalation

### Client

The Client's digital platforms improve the outcome of controversial situations for consumers, businesses, and intermediaries.



### Challenge

- ◇ To build an easy-to-use web-based platform with the functionality of an independent problem resolution service that efficiently manages complaints and improves customer service.

### Benefits and Results

- ★ The solution helps businesses build customer trust and improves outcomes for everyone.
- ★ A personal case file for each issue allows managing everything from one place.
- ★ The Client company founder & CEO was awarded the Social Enterprise Entrepreneur award in 2018.
- ★ The initial version was released in 9 months and cooperation has been ongoing for 6 years.

### Quick Facts

- ◇ The platform helps several million individuals yearly
- ◇ 94% of cases are resolved without escalation
- ◇ Over 30% increase in customer satisfaction

### Technologies

IaaS based on Terraform / Graph DB / Ruby / Ruby on Rails / Gems / MySQL / Dynamo DB / AWS / React / Angular / CoffeeScript / RabbitMQ / Noe4J / Java / Kotlin / Objective C / Swift

### Case Study

[Download Full Version](#)



## Let's Discuss Your Project!

[Get Started](#)

## White Paper



### A Comprehensive Overview of Cloud Technologies:

Players, Markets, Apps, and All the  
Essentials

[Download the White Paper](#)

*Extended Abstract, Intetics*

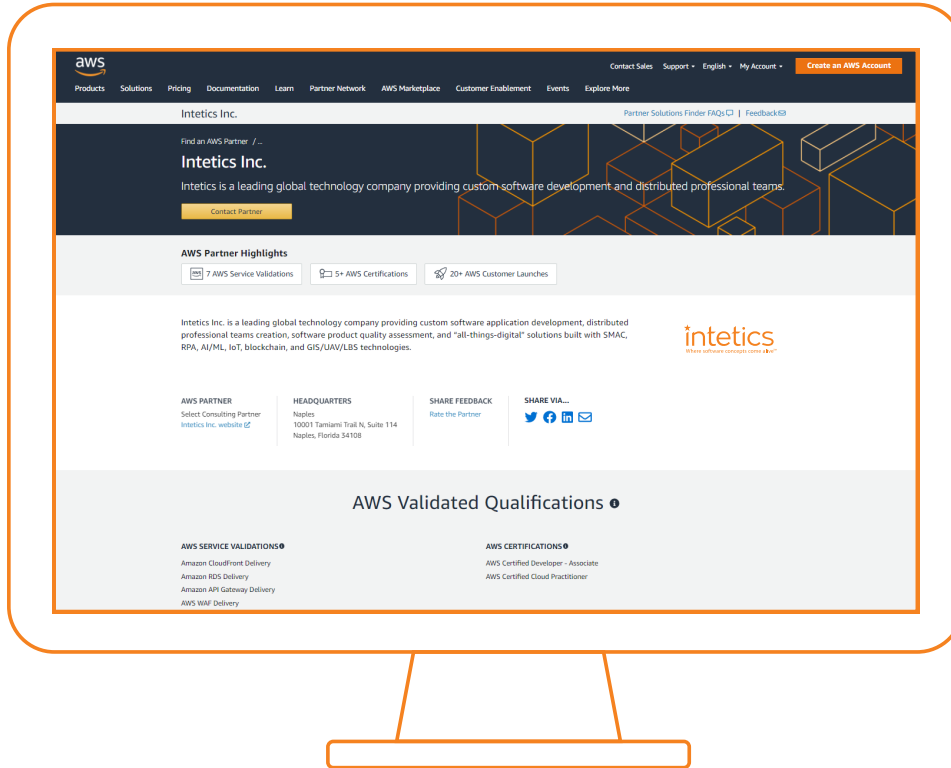
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*[intetics@intetics.com](mailto:intetics@intetics.com)*

**Keywords: Auto Scaling, Big Data, Cloud App, Cloud Computing, Distributed Computing, Migration, On-Demand Computing, IaaS, PaaS, SaaS**

Many businesses are operating in the cloud, and those who haven't yet made the switch are considering migration. Why do an astonishing 94% of enterprises use the cloud? Get the answer to this question within the Cloud Technologies White Paper. Get expert insight on the business benefits of cloud computing, main industry players, the market scope, and much more.

## Partner Program/Profile



### [Partner Program](#)

gives us and our clients different opportunities, including free credits to develop PoCs and technical assistance from AWS Architects.

## AWS Reselling Program (what we offer)

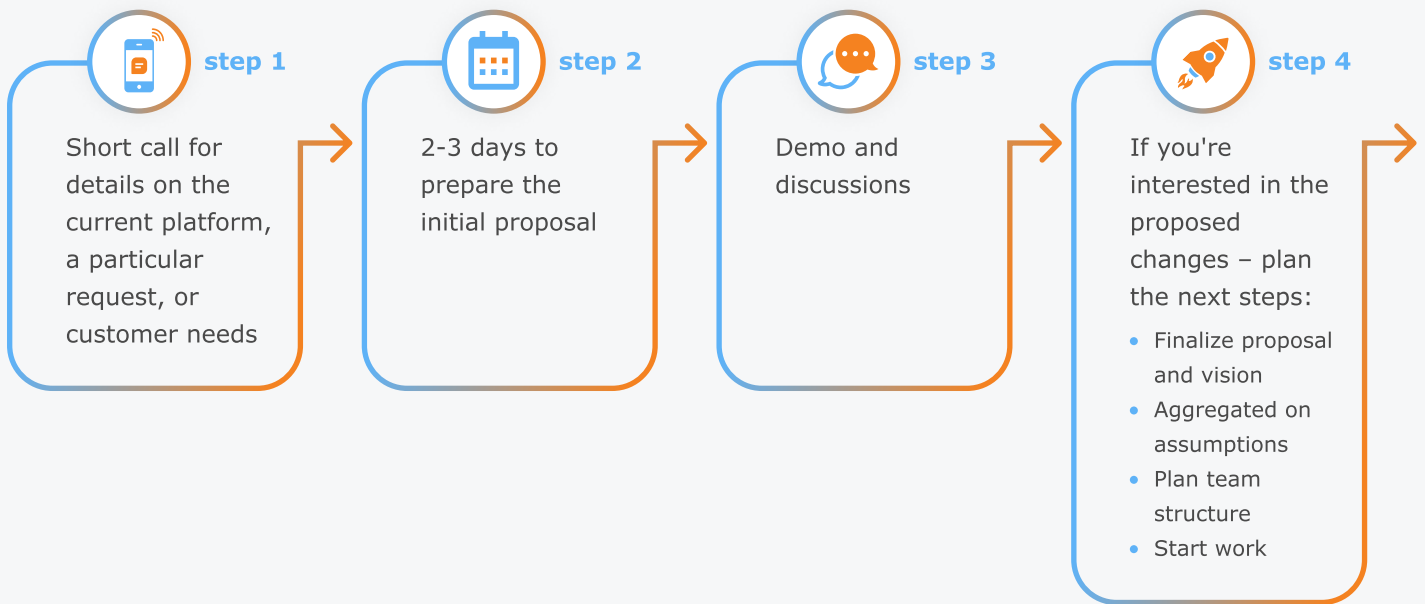
What we offer/benefits for customers:

- ★ This program is a way of getting savings of up to 5% on your AWS usage.
- ★ You get access to our team of AWS Cloud Specialists that will review AWS usage and give advice on long-term cost optimization strategies to reduce AWS costs up to 250%.
- ★ With advice on long term cost optimization strategies, our specialists can do cost optimization rework and provide DevOps.
- ★ We can review architecture of an existing platform and provide recommendations on AWS best practices.
- ★ Training and certifications. We focus on giving all necessary knowledge and training to our customer's team, so they can work with modern solutions that we built.

## How we work

Individual approach to each client. For free, we are ready to consult potential clients with AWS and Cloud.

### How it works



**Let's Discuss Your Project!**

Get Started 

## Take the Real Advantage of the Cloud with AWS! Find the Intetics & AWS Joint Webinar Series Out Now on YouTube

Let's say you have brief experience working with [Amazon Web Services](#), or it sounds familiar to you. You likely still run your workload on EC2 instances, use Jenkins, create resources manually, and facilitate a single AWS account for test and production workload.



Many businesses are operating in the cloud, and those who haven't yet made the switch are considering migration. Why do an astonishing 94% of enterprises use the cloud? Get the answer to this question within the Cloud Technologies White Paper. Get expert insight on the business benefits of cloud computing, main industry players, the market scope, and much more.

Indeed, AWS implies a comprehensive cloud value framework consisting of:

- cost savings
- staff productivity
- operational resilience
- business agility

Thousands of leading organizations have already taken the real advantage of the cloud. Want the same? Are you thinking about moving and building on AWS? We will help you decide on the AWS & Intetics joint webinar series.

The purpose of the series is to help understand and optimize the value of AWS. The webinar speakers are Matheus Arrais, AWS Sr. Partner Solutions Architect, and Sergey Dudal, Intetics PM/Cloud Solutions CoE Leader. They are guiding you through all peculiarities of extracting the benefits of using AWS.

Two out of four webinar recordings are now available on YouTube.

## Webinar 1 — Value Proposition of Using Serverless on AWS for Business



The graphic for Webinar 1 features a background of glowing, abstract digital patterns in shades of orange and yellow. It includes the Intetics logo in the top left, a 'live Online' badge, and the title 'Value Proposition of Using Serverless on AWS for Business'. The date is Thursday, 31 March 2022, and the duration is 60 minutes. Two speakers are listed: Sergey Dudal (Intetics PM/Cloud Solutions) and Matheus Arrais (AWS Sr. Partner Solutions Architect). A large red play button icon is centered, and an AWS Partner Select Tier Services logo is in the bottom right. A 'View on YouTube' button is in the bottom left.

**intetics** live Online  
Where software concepts come alive™

### Value Proposition of Using Serverless on AWS for Business

📅 Thursday, 31 March 2022  
🕒 60 min | 5:00pm GMT | 12:00pm ET |

**Sergey Dudal**  
Intetics  
PM/Cloud Solutions

**Matheus Arrais**  
AWS  
Sr. Partner Solutions Architect

View on YouTube

[The first presentation](#) is the value proposition of using serverless on AWS. Matheus and Sergey explain serverless, tradeoffs, common patterns, and available services. [Watch it here.](#)

## Webinar 2 — Building and Transforming Your Applications into Serverless on AWS



The graphic for Webinar 2 features a background of glowing, abstract digital patterns in shades of blue and teal. It includes the Intetics logo in the top left, a 'live Online' badge, and the title 'Building and Transforming Your Applications Into Serverless on AWS'. The date is Thursday, June 16, 2022, and the duration is 60 minutes. Two speakers are listed: Sergey Dudal (Intetics PM/Cloud Solutions) and Matheus Arrais (AWS Sr. Partner Solutions Architect). A large red play button icon is centered, and an AWS Partner Select Tier Services logo is in the bottom right. A 'View on YouTube' button is in the bottom left.

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### Building and Transforming Your Applications Into Serverless on AWS

📅 Thursday, June 16, 2022  
🕒 60 min | 5:00pm GMT | 12:00pm ET |

**Sergey Dudal**  
Intetics  
PM/Cloud Solutions

**Matheus Arrais**  
AWS  
Sr. Partner Solutions Architect

View on YouTube

This [webinar](#) unveils the customers' options for building a serverless application on AWS. The topics covered are why serverless may be interesting, serverless patterns architecture, best practices for building and deploying, and options for data in serverless applications. [Click here](#) to watch.

## What's Next?

The upcoming webinars are going to cover the following topics:

- **Webinar 3. Monitoring serverless applications**
- **Webinar 4. Security on serverless applications**

Stay tuned for future events! Welcome to meet with Intetics team, check our [Conference and Events calendar](#) or [contact us](#) if you have any questions regarding the previous webinars.



# INTETICS MEANS YOUR SUCCESS

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